

RECEIVED

Item No. 17

FEB 20 2019

City of South Gate  
CITY COUNCIL


CITY OF SOUTH GATE  
OFFICE OF THE CITY MANAGER

4:50pm

AGENDA BILL

For the Regular Meeting of: February 26, 2019

Originating Department: Police

Department Director:  For  
Randall Davis

City Manager:  For MICHAEL  
Flad

**SUBJECT: PURCHASE ORDERS FOR TWO PURSUIT VEHICLES AND REQUIRED EQUIPMENT**

**PURPOSE:** To approve the purchase of two pursuit vehicles and required equipment which will replace aging vehicles currently in the fleet.

**RECOMMENDED ACTIONS:**

- a. Approve Purchase Order with National Auto Fleet Group for the purchase of two pursuit vehicles and installation of necessary emergency equipment for the Police Department, in the total amount of \$91,121.40; and
- b. Approve Purchase Order with Motorola/BearCom for the purchase of radio equipment, including installation, labor and programming to outfit these two pursuit vehicles, in the total amount of \$17,113.78.



**FISCAL IMPACT:** There is no impact to the General Fund. Funds, in the amount of \$115,402.00, were included in the Fiscal Year 2018/19 Asset Forfeiture Fund budget in Account No. 235-570-21-9003 (Asset Forfeiture Fund – Auto/Rolling Stock) for the purchase of these two pursuit vehicles. The total cost of these two vehicles is \$108,235.18.

**ANALYSIS:** Marked black and white police pursuit vehicles are heavily used seven days a week. When mileage increases on the vehicles, the dependability decreases because of the wear and tear. This fiscal year, two pursuit vehicles will be replaced: 1) a 2008 Dodge Charger (Unit 182) with 135,000 miles, and 2) a 2010 Dodge Charger (Unit 184) with 140,000 miles; these vehicles will be re-purposed and used as Community Service Officer Units.

**BACKGROUND:** The pursuit vehicles to be purchased are currently listed on the National Joint Powers Alliance (NJPA) contract #120716-NAF, with the National Auto Fleet Group of Watsonville, CA, and also listed on the State of California contract #1-14-23-10 A through G, Supplement 2. South Gate Municipal Code Section 1.54.510 D., permits the use of piggybacking onto a cooperative contract. Both the NJPA and the State of California have bid for this commodity, and any subsequent service, in a fair and competitive manner complying with the bid

requirements, as stated in the City's Municipal Code, therefore, no further bidding or quotes need to be obtained for this purchase.

- ATTACHMENTS:**
- A. National Auto Fleet Group Quotes
  - B. National Joint Powers Alliance, Contract Acceptance and Award,  
NJPA Contract #120716-NAF
  - C. Quotes from Motorola/BearCom

# National Auto Fleet Group

A division of Chevrolet of Watsonville  
 490 Auto Center Drive, Watsonville, CA 95076  
 855 BUY-NJPA 626-457-5590  
 855 289-6572 626-457-5593

January 16, 2019

Lt. Camacho  
 South Gate Police Dept.  
 8620 California Avenue  
 South Gate, CA 90280  
 Delivery Via Email

Dear Lt. Camacho,

In response to your inquiry, we are pleased to submit the following for your consideration:

National Auto Fleet Group will sell, service and deliver at South Gate, new/unused 2018 Ford Police Interceptor Utility responding to your requirement with the attached specifications for

Vehicle Patrol 2018	28,518.00	
WC 6649 (including sales tax)	<del>13,040.69</del>	14,110.85
Sub Total	<del>41,558.69</del>	42,628.85
Sales Tax	<del>4,259.77</del>	2,923.10
Tire tax	8.75	
Total	<del>45,827.21</del>	45,560.70 x 2 vehicles <u>91,121.40</u>

These vehicles are available under the NJPA master vehicle contract# 102811.

Terms are net 30 days. There are units currently in inventory for this project.

National Auto Fleet Group welcomes the opportunity to assist you in your vehicle requirements.

*John Oviyach*

John Oviyach  
 National Account Law Enforcement Manager  
 National Auto Fleet Group



**WEST COAST LIGHTS & SIRENS, INC.**

601 COLUMBIA AVENUE  
UNIT "B"  
RIVERSIDE, CA 92507

Phone # 9517799257      trish@wcls.us  
Fax # 951-779-9256      WCLS.US



**PROPOSAL**

Date	Estimate #
7/30/2018	7820

Name / Address
WONDRIES FORD 400 South Atlantic Boulevard Alhambra, CA 91801-3642 Attn: Accounts Payable

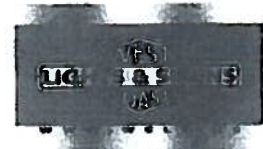
Item	Description	Qty	Cost	Total
	>> TO INSTALL THE FOLLOWING EQUIPMENT IN 2017 FORD UTILITY (PATROL UNIT) >> FOR CITY OF SOUTH GATE PD >> INSTALL RADIO EQUIPMENT AND REFURBISHED TMA SUPPLIED BY DEPARTMENT >> BLACK OUT FOR TAIL LIGHTS			
75.00/HOUR	LABOR	39	75.00	2,925.00
VALEMS-58AD	44" VALOR RED / BLUE FOR RSO	1	1,750.00	1,750.00T
WCFEH	FRONT END HARNESS, W/GXL & DXL WIRE	1	65.00	65.00T
FHL-CHG	06-NEWER FORD EXPLORER HEAD LIGHT FLASHER	1	51.60	51.60T
MPS650-BW	MICROPULSE BLUE/WHITE 6-LED LIGHTHEAD	1	68.00	68.00T
MPS600-RW	MICROPULSE 6 HOOD/GRILLE MOUNT, RED/WHITE	1	68.00	68.00T
36-2055	PUSH BUMPER ELITE, 2016 FORD UTILITY	1	240.31	240.31T
PBX-TC2L-3	2 LIGHT TOP CHANNEL FOR UTILITY & SEDAN	1	22.32	22.32T
MPS600U-BR	6-LED LIGHTHEAD, (BLUE/RED)	2	65.00	130.00T
MPS300U-W	MICROPULSE ULTRA (IN BUMPER LIGHT CHANNEL)	2	52.00	104.00T
CC-UV-PCFX14	MICROPULSE ULTRA 3-LED (WHITE) (SIDE OF BUMPER)	1	313.27	313.27T
	LOW- PROFILE CONSOLE W/ COMPUTER MOUNTING STUDS			
	>>AC-FDUV-MNT<< >>FP-MXCL5000 (QTY 2)<< >>FP-UNIT4<< >>FP-BLNK1<<			
AC-INBHG	4" INTERNAL BEVERAGE HOLDER W/GROMMETS	1	36.85	36.85T

<b>Subtotal</b>
<b>Sales Tax (0.0%)</b>
<b>Total</b>

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Item	Description	Qty	Cost	Total
TP-E-SLS-US-SS	RECESSED BACK PANEL, 50% POLYCARB, 50% SQUARE-HOLE PUNCHED DESIGN	1	608.11	608.11T
2-SAB-FDUV-DAP	2013-2017 FORD UTILITY DRIVER'S ADVANTAGE PARTITION MOUNTING KIT; W/ EXTRA SEAT BACK RECLINE	1	280.80	280.80T
KP-UV-DAP-SS	DRIVER ADVANTAGE 3 PC KICK PANEL FOR 2013-2017 FORD UTILITY	1	115.83	115.83T
PS-FDUV-OS-RL	REAR PARTITION W/LEXAN SQUARE GRID SIDE WINDOWS AND ABS SEAT W/OS BELT SYSTEM	1	1,222.60	1,222.60T
	3 PIECE ASSEMBLY >>TP-FDUV-RL<< >>PS-H-FDUV-OS<< >>PS-H-FDUV-MNT<<			
CP-UV-CARGO-XL	TILT-UP CARGO MOUNT FOR FORD UTILITY / EXTENDS ALL THE WAY TO REAR CAGE	1	306.77	306.77T
AC-UV-TRAY-H	EQUIPMENT TRAY FOR FORD UTILITY	1	175.50	175.50T
CP-UV-CO	UV CARGO ORGANIZER W/3 LOOSE DIVIDERS - 28" X 16" X 12"	1	395.00	395.00T
5026B	FUSE BLOCK STBLADE 12 CIRCUIT W/AGND/CLR	1	29.73	29.73T
5028B	FUSE BLOCK ST BLADE 6 CIRCUIT	1	19.71	19.71T
7615B	AUTOMATIC TIMER DISCONNECT	1	125.13	125.13T
MPS600U-BA	6-LED LIGHTHEAD, BLUE/AMBER MICROPULSE ULTRA (HATCH LIGHTS W/SWITCH AND SHIM)	2	68.00	136.00T
<b>Subtotal</b>				
<b>Sales Tax (0.0%)</b>				
<b>Total</b>				

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Fax # 951-779-9256 WCLS.US



**PROPOSAL**

Date	Estimate #
7/30/2018	7820

Name / Address
WONDRIES FORD 400 South Atlantic Boulevard Alhambra, CA 91801-3642 Attn: Accounts Payable

					Project
Item	Description	Qty	Cost	Total	
FHL-TAIL	FLASHER, TAILLIGHT, UNIVERSAL APPLICATIONS, 18" WIRE LEADS	1	57.81	57.81T	
416900-BA	DUAL CORNER LED LIGHT HEAD W/IN-LINE FLASHER (REVERSE)	2	59.80	119.60T	
7189B	150 AMP BREAKER	1	25.57	25.57T	
CBB-BK	CIRCUIT BREAKER BRACKET FOR UTILITY	1	12.00	12.00T	
USGT	GUN LOCK TIMER	1	38.32	38.32T	
SC-1	SANTA CRUZ GUN LOCK S-C1 W STANDARD KEY	2	72.18	144.36T	
FABRICATED	FABRICATION-SHOT GUN MOUNT	1	105.00	105.00T	
SGPSLAPD/GRNGU..	SHOT GUN LESS LETHAL (GREEN GUN MOUNT) PASSENGER SIDE OF SUV	1	115.00	115.00T	
SC-1901	SOLID ALUMINUM BUTT PLATE	2	19.50	39.00T	
OMWV002FB	BUTT PLATE FOR WEAPON	2	10.50	21.00T	
CK0069E-L	S T-RAIL MOUNT 1000B BLAC-BAC CUSTOM BLAC-BAC	1	490.00	490.00T	
SHIPPING	SHIPPING	1	85.00	85.00	
782-1636	3-OUTLET 12 VOLT RECEPTACLE	1	36.75	36.75T	
WK0595TU12TPO	POLYCARBONATE WINDOW GAURD FOR A 2013 FORD INTERCEPTOR UTILITY	1	184.87	184.87T	
DK0100TU12	TPO DOOR COVERING FOR A 2011-16 FORD INTERCEPTOR UTILITY	1	189.51	189.51T	
SHIPPING	SHIPPING	1	22.00	22.00	
ES100C	ES100 SPEAKER W/O BRACKET (MOUNTED ON RIGHT SIDE OF BUMPER)	1	158.00	158.00T	
ESB-U	KIT, UNIVERSAL BAIL BRACKET, ALL VEHICLES	1	21.84	21.84T	
DS-PAN-112	DOCKING STATION FOR CP-31 W/LIND POWER SUPPLY NO PASS THROUGH	1	708.06	708.06T	
<b>Subtotal</b>					
<b>Sales Tax (0.0%)</b>					
<b>Total</b>					

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**PROPOSAL**

Date	Estimate #
7/30/2016	7820

Name / Address
WONDRIES FORD 400 South Atlantic Boulevard Alhambra, CA 91801-3642 Attn: Accounts Payable

				Project
Item	Description	Qty	Cost	Total
FABRICATED	FABRICATION-DOCKING STATION MOUNT W/ LEXAN DISC	1	85.00	85.00T
FABRICATED	FABRICATION-DUAL MIC HOLDER	1	30.00	30.00T
MM-SNGL	MAGNETIC MIC CONVERSION KIT	3	31.51	94.53T
FABRICATED	FABRICATION-BIKE RACKS FOR WESTIN BUMPER	1	199.00	199.00T
WCLAPD-004	INTERCEPTOR SEDAN/UTILITY BLACKOUT RELAY HARNESS	1	51.83	51.83T
JOB MATERIALS	REBUILD TMM AND SWITCH FOR BLACK OUT	1	216.00	216.00T
MNCT-8C	MNCT-8C NOISE CANCELING MIC	1	34.89	34.89T
RUMBLER-3	AMP / TIMER & 2-SPIKES	1	369.07	369.07T
RB-FPTU16	RUMBLER BRACKET FOR 2016 UTILITY	1	27.30	27.30T
FABRICATED	FABRICATION-DUAL STACK RADIO MOUNT	1	35.00	35.00T
JOB MATERIALS	MISC. PARTS, WIRE, ZIP TIES, CLAMPS, FASTENERS, RELAYS, ETC.	1	175.00	175.00T

PROPOSAL IS VALID FOR 30 DAYS

CALIFORNIA CERTIFIED SMALL BUSINESS #19878

NOTE: SALES TAX WILL BE CHARGED ON ANY INSTALLATION LABOR ON A VEHICLE WITH 500 MILES OR LESS PER NEW CALIFORNIA STATE BOE REGULATIONS.

<b>Subtotal</b>	\$13,080.84
<b>Sales Tax (0.0%)</b> <sup>10,252</sup>	\$1,030.01 <del>80.00</del>
<b>Total</b>	\$14,110.85 <del>\$13,080.84</del>

x 2 vehicles  
\$28,221.70

**FORM E  
CONTRACT ACCEPTANCE AND AWARD**



(Top portion of this form will be completed by NJPA if the vendor is awarded a contract. The vendor should complete the vendor authorized signatures as part of the RFP response.)


NJPA Contract #: 120716-NAF

Proposer's full legal name: 72 Hour LLC, dba National Auto Fleet Group

Based on NJPA's evaluation of your proposal, you have been awarded a contract. As an awarded vendor, you agree to provide the products and services contained in your proposal and to meet all of the terms and conditions set forth in this RFP, in any amendments to this RFP, and in any exceptions that are accepted by NJPA.

The effective date of the Contract will be January 17, 2017 and will expire on January 17, 2021 (no later than the later of four years from the expiration date of the currently awarded contract or four years from the date that the NJPA Chief Procurement Officer awards the Contract). This Contract may be extended for a fifth year at NJPA's discretion.

**NJPA Authorized Signatures:**

  
NJPA DIRECTOR OF COOPERATIVE CONTRACTS  
AND PROCUREMENT/CEO SIGNATURE

Jeremy Schwartz  
(NAME PRINTED OR TYPED)

  
NJPA EXECUTIVE DIRECTOR/CEO SIGNATURE

Chad Coovelle  
(NAME PRINTED OR TYPED)

Awarded on January 16, 2017

NJPA Contract #: 120716-NAF

**Vendor Authorized Signatures:**

The Vendor hereby accepts this Contract award, including all accepted exceptions and amendments.

Vendor Name 72 Hour LLC, National Auto Fleet Group

Authorized Signatory's Title FLEET MANAGER

  
VENDOR AUTHORIZED SIGNATURE

JESSE COOLEY  
(NAME PRINTED OR TYPED)

Executed on 1-16 2017

NJPA Contract #: 120716-NAF





Quote Number: QU0000465987  
 Effective: 28 JAN 2019  
 Effective To: 29 MAR 2019

**Bill-To:**  
 SOUTH GATE, CITY OF  
 8620 CALIFORNIA AVE  
 SOUTH GATE, CA 90280  
 United States

**Attention:**  
 Name: Lieutenant Sergio Camacho  
 Email: scamacho@sogate.org  
 Phone: 323-563-5457

**Sales Contact:**  
 Name: Christine Toth  
 Email: christine.toth@bearcom.com  
 Phone: 5173760485

Contract Number: LA COUNTY (CA)  
 Freight terms: FOB Destination  
 Payment terms: Net 30 Due

Item	Quantity	Nomenclature	Description	List price	Your price	Extended Price
1	2	M37TSS9PW1AN	APX8500 ALL BAND MP MOBILE	\$4,770.00	\$3,482.10	\$6,964.20
1a	2	GA01513AA	ADD: ALL BAND MOBILE ANTENNA (7/8/V/U)	\$95.00	\$69.35	\$138.70
1b	2	W22BA	ADD: STD PALM MICROPHONE APX	\$72.00	\$52.56	\$105.12
1c	2	GA01606AA	ADD: NO GPS/WI-FI ANTENNA NEEDED	-	-	-
1d	2	G78AT	ADD: 3Y ESSENTIAL SERVICE	\$168.00	\$168.00	\$336.00
1e	2	G298AS	ENH: ASTRO 25 OTAR W/ MULTIKEY	\$740.00	\$540.20	\$1,080.40
1f	2	G851AG	ADD: AES/DES-XL/DES-OFB ENCRYPTION	\$799.00	\$583.27	\$1,166.54
1g	2	G67DF	ADD: REMOTE MOUNT MP	\$297.00	\$216.81	\$433.62
1h	2	G806BL	ENH: ASTRO DIGITAL CAI OP APX	\$515.00	\$375.95	\$751.90
1i	2	G442AJ	ADD: O5 CONTROL HEAD	\$432.00	\$315.36	\$630.72
1j	2	G444AH	ADD: APX CONTROL HEAD SOFTWARE	-	-	-
1k	2	G51AT	ENH: SMARTZONE OPERATION APX	\$1,500.00	\$1,095.00	\$2,190.00
1l	2	B18CR	ADD: AUXILARY SPKR 7.5 WATT	\$60.00	\$43.80	\$87.60
1m	2	GA01517AA	DEL: NO J600 ADAPTER CABLE NEEDED	-	-	-
1n	2	G361AH	ENH: P25 TRUNKING SOFTWARE APX	\$300.00	\$219.00	\$438.00
1o	2	GA09001AA	ADD: WI-FI CAPABILITY	\$300.00	\$219.00	\$438.00
1p	2	GA09007AA	ADD: OUT OF THE BOX WI-FI PROVISIONING	-	-	-
2	90	SVC03SVC0115D	SUBSCRIBER PROGRAMMING	\$1.00	\$1.00	\$90.00
3	750	SVC03SVC0124D	SUBSCRIBER INSTALL - CUST LOCATION	\$1.00	\$1.00	\$750.00

Estimated Tax Amount

Total Quote in USD

Sub-total \$15,600.80  
~~\$1,599.08~~  
 10.25% sales tax \$1,512.98  
~~\$17,199.88~~  
\$17,113.78

PRICING BASED ON LA COUNTY CONTRACT

PO Issued to Motorola Solutions Inc. must:  
 >Be a valid Purchase Order (PO)/Contract/Notice to Proceed on Company Letterhead. Note: Purchase Requisitions cannot be accepted